



## Recent Completed Searches

ChargePoint  
Spirion  
Nerdio  
Brandwatch  
BlueTalon  
YapStone  
Omnigo  
Immersive Labs  
Anaconda  
Dynamic Yield  
Blue Yonder  
Enablon  
Wag  
ThinX  
MyHealthTeams  
AM Resorts  
InVisionApp  
Tinyclues  
Linkfresh  
Eigen Technologies  
Honeybee  
Rohde & Schwarz  
Nuvation  
Flowserve

### Marketing & Product

Mozilla  
Brown Capital Management  
Paint Nite  
Tinyclues  
Enablon  
Racemi  
Credible  
Verodin  
Unison  
Gobble  
Ecovadis  
Capriza  
ScanCafe  
Breakthrough  
Homelight  
GetYourGuide  
SoundCloud  
Monster Worldwide  
Masergy  
Boomerang Commerce  
TravelPerk  
rewardStyle  
Push Doctor

EV Charging Network  
Cybersecurity  
Cloud Hosting & Design  
Social Media Monitoring and Analytics  
Data-Centric Security  
Electronic Payments  
Public Safety Software  
Cyber Skills Assessment  
Data Analytics  
SaaS Marketing  
Predictive Analytics  
Cloud Risk Management Software  
Online Dog Walking  
Online Clothing  
Healthcare Social Network  
Luxury Resort Destinations  
Product Design Platform  
Marketing Campaign Intelligence  
Enterprise Resource Planning  
Natural Language Processing  
Customer Relationship Management  
Crypto Security  
Embedded System Design  
Flow Control Products and Services

Mobile/Web/Community  
Investment Advisor  
Painting Social Experience  
Marketing Intelligence Platform  
CRM Software  
Cloud Migration  
Student Loan Refinancing  
Cybersecurity  
Fintech Home Ownership  
Food Online Marketplace  
Sustainability Programs  
SaaS Corporate Approvals  
Online Photos  
Online Counselling  
Online Realtor  
Online Tours  
Audio Platform  
Online Employment Solution  
AI Ops & SD Wan  
Price Optimization  
Online Travel  
Publishing Monetization Platform  
Online Medical Platform

Chief Commercial Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
GM, NA Sales  
SVP, Sales EMEA  
SVP, Sales  
Head, Business Development  
VP, Partnerships  
VP, Partnerships  
VP, Sales & Business Development  
VP, Sales  
VP, Sales  
VP, Sales  
VP, Sales  
VP, Sales  
VP, Sales  
VP, Sales  
VP, Strategic Accounts & Project Sales

Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer  
VP, Marketing  
VP, Marketing  
VP, Marketing  
VP, Marketing  
VP, Marketing  
VP, Marketing  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer



## Recent Completed Searches

rewardStyle  
 FalcolnStor  
 Survox  
 ZocDoc  
 Danaher  
 Norwest Venture Partners  
 Edison Pharmaceuticals  
 Peel Technologies  
 AtHoc (Blackberry)  
 eBay  
 Yelp  
 Mozilla

Publishing Monetization Platform  
 Storage Virtualization  
 Automation Platform  
 Doctor Reviews & Ratings  
 Scientific Instruments & Consumables  
 Venture Capital  
 Pharmaceuticals  
 Consumer Mobile  
 Cybersecurity  
 Online Marketplace  
 Online Reviews  
 Mobile/Web/Community

VP, Engineering  
 VP, Engineering  
 VP, Engineering  
 VP, Engineering  
 Head, IoT/Edge  
 Head, Data Science  
 VP, Senior Scientist Data Science  
 VP, Engineering  
 VP, Engineering  
 VP, R&D Structured Data (Science)  
 Head, Ads Engineering  
 VP, Platform Engineering

### IT/Security/Data Operations

eBay  
 EFI (Electronics for Imaging)  
 Barracuda Networks  
 Serenova  
 Accela  
 FullStory  
 Barrick Gold  
 Holland & Barrett  
 HelloSign (Dropbox)  
 Oracle  
 rewardStyle  
 Vonage  
 Datawire

Online Marketplace  
 Digital Imaging  
 Security  
 CCaaS Contact Center Software  
 Civic Software  
 Customer Experience  
 Gold Producer  
 Online Retailer  
 Digital Signature  
 Cloud Computing  
 Publishing Monetization Platform  
 Internet Telephony Service Provider  
 Microservices Architecture

Chief Information Officer  
 Chief Information Officer  
 SVP, Infrastructure & Operations (CIO)  
 EVP, Cloud Operations  
 SVP, Cloud Operations  
 Chief Information Security Officer  
 Chief Information Security Officer  
 Chief Information Officer  
 Chief Information Security Officer  
 Senior Director, Technology Operations  
 VP, Technical Operations  
 VP, Engineering & IT  
 VP Developer Advocacy

### Finance/G&A

Ellie Mae  
 Nokia Growth Partners  
 Pax Labs  
 Tala  
 Apartment List  
 Carbon  
 Simon  
 Groundworks  
 Totango  
 Altimetrik  
 GoodData  
 K2  
 Ciklum  
 Thinx  
 Azuga  
 Vestaron  
 UCT  
 Seattle Genetics  
 PrimeRevenue  
 Xilinx

Financial Services Software  
 Venture Capital  
 Cannabis  
 Credit Scoring  
 Apartment Rental Marketplace  
 3D Printing  
 Online Customer Segment  
 Cannabis  
 SaaS Customer Success  
 Digital Transformation  
 Business Intelligence  
 Business Process Automation  
 Software Engineering Solutions  
 Online Clothing  
 Fleet & Vehicle Telematics  
 Bio-insecticides  
 Semiconductor  
 Antibody Therapies  
 Multi-Bank Supply Chain Finance  
 FPGA Semiconductor

VP, Financial Planning & Analysis  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Accounting Officer  
 VP, Controller  
 EVP, Funding  
 VP, Finance

## Recent Completed Searches

Omnicell  
 BlueVine  
 TravelPerk  
 YGreene  
 Rev.com  
 BlueVine  
 Dominion Marine Media  
 Castlight Health

### Operations, Services & Support

Flex  
 Carbon  
 NetSuite  
 RocketFuel  
 Holland & Barrett  
 NetSuite  
 CrowdStreet  
 HelloSign (Dropbox)  
 Craftsy  
 Castlight Health

### Investment Professionals

Lightspeed Venture Partners  
 SAP.IO  
 Technology Crossover Ventures  
 Partech International  
 Brown Capital Management  
 Brown Capital Management  
 Lazard Asset Management

### Board

bKash  
 Peninsula Open Space Trust  
 BMI Healthcare  
 Fox Factory  
 Sun Hydraulics  
 Blue Yonder  
 Healthcare at Home  
 LevelAccess  
 UltraSoC  
 Sigma Components  
 Phase One  
 Metrasens  
 MIRACL  
 Octopus Investments

Autonomous RX  
 Online Lending  
 Travel Management  
 Clean Energy Financing  
 Transcription  
 Fast Funding  
 Online Marketplace  
 Consumer Healthcare

Electronics Manufacturing Services  
 3D Printing  
 Cloud ERP  
 Programmatic Advertising  
 Health Retailer  
 Cloud ERP  
 CRE Marketplace  
 Digital Signature  
 Online Learning, Craft Lessons  
 Consumer Healthcare

Venture Capital  
 Venture Capital  
 Private Equity  
 Venture Capital  
 Investment Advisor  
 Investment Advisor  
 Investment Banking

Mobile Banking  
 Land Protection  
 Health Care Systems  
 ATV & Off-Road Vehicles  
 Hydraulics  
 Predictive Analytics  
 Home Healthcare Services  
 Web Accessibility Solutions  
 Semiconductor Design Automation  
 Tier 2 Aerospace Manufacturing  
 Digital Camera Manufacturer  
 Metal Detection  
 Authentication & Encryption  
 Tax Efficient VCTs, EIS, IHT Solutions

Senior Director, Supply Chain Finance  
 Chief People Officer  
 Chief People Officer  
 Chief Human Resources Officer  
 VP, Human Resources  
 VP, Human Resources  
 VP, Human Resources  
 General Counsel

Chief Procurement Officer  
 Chief Supply Chain Officer  
 EVP, Customer Success  
 Chief Customer Officer  
 Chief Customer Officer  
 VP, Professional Services  
 VP, Customer Success  
 VP, Customer Success  
 SVP, Operations  
 VP, Services

Partner (Consumer) x2  
 Partner  
 General Partner, Portfolio Operations  
 Principal  
 Portfolio Manager / Analyst, Growth Equity  
 Portfolio Manager / Analyst, International Equity  
 Client Portfolio Manager

Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Chairman  
 Chairman  
 Chairman  
 Chairman  
 Non-Executive Director