

## Recent Completed Searches

### Board

bKash  
 Blue Yonder  
 BMI Healthcare  
 Elgin  
 Equals Group  
 Fox Factory  
 Healthcare at Home  
 LevelAccess  
 Metrasens  
 MIRACL  
 Mopar  
 Octopus Investments  
 Peninsula Open Space Trust  
 Phase One  
 Sigma Components  
 Sun Hydraulics  
 UltraSoC

Mobile Banking  
 Predictive Analytics  
 Health Care Systems  
 Traffic Management  
 Mobile Banking  
 ATV & Off-Road Vehicles  
 Home Healthcare Services  
 Web Accessibility Solutions  
 Metal Detection  
 Authentication & Encryption  
 Part Service & Customer Care  
 Tax Efficient VCTs, EIS, IHT Solutions  
 Land Protection  
 Digital Camera Manufacturer  
 Tier 2 Aerospace Manufacturing  
 Hydraulics  
 Semiconductor Design Automation

Board of Directors  
 Board of Directors  
 Board of Directors  
 Chairman  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Board of Directors  
 Chairman  
 Chairman  
 Chairman  
 Non-Executive Director  
 Board of Directors  
 Chairman  
 Chairman  
 Board of Directors  
 Board of Directors

### Finance/G&A

Altimetrik  
 Apartment List  
 Azuga  
 BlueVine  
 Carbon  
 Ciklum  
 Dominion Marine Media  
 Enfusion  
 Everlane  
 Gobble  
 GoodData  
 Groundworks  
 Ipsy  
 K2  
 Nokia Growth Partners  
 Norwest Venture Partner  
 Pax Labs  
 Rev.com  
 Omnicell  
 Seattle Genetics  
 Simon  
 Sy Partners  
 Tala  
 The Arcticom Group  
 Thinx  
 Totango  
 TravelPerk  
 UCT  
 Vestaron  
 Wheels  
 Wineshipping  
 WorldApp  
 Xilinx  
 YGreene

Digital Transformation  
 Apartment Rental Marketplace  
 Fleet & Vehicle Telematics  
 Online Lending  
 3D Printing  
 Software Engineering Solutions  
 Online Marketplace  
 Investment Management Software  
 Online Retail Platform  
 Food Online Marketplace  
 Business Intelligence  
 Cannabis  
 Online Makeup & Beauty Products  
 Business Process Automation  
 Venture Capital  
 Venture Capital  
 Cannabis  
 Transcription  
 Autonomous RX  
 Antibody Therapies  
 Online Customer Segment  
 Strategy Consulting  
 Credit Scoring  
 HVACR Services  
 Online Clothing  
 SaaS Customer Success  
 Travel Management  
 Semiconductor  
 Bio-insecticides  
 Electronic Mobility  
 Direct-to-Consumer Logistics  
 Data Collection / BPO  
 FPGA Semiconductor  
 Clean Energy Financing

Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief People Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 VP, Human Resources  
 Chief Human Resources Officer  
 Chief People Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 VP, Financial Planning & Analysis  
 Chief Financial Officer  
 Chief Financial Officer  
 Operating Partner, Finance  
 Chief Financial Officer  
 VP, Human Resources  
 Senior Director, Supply Chain Finance  
 VP, Controller  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief People Officer  
 Chief Accounting Officer  
 Chief Financial Officer  
 Chief Financial Officer  
 Chief Human Resources Officer  
 Chief Financial Officer  
 VP, Finance  
 Chief Human Resources Officer



## Recent Completed Searches

### Investment Professionals

Brown Capital Management  
Brown Capital Management  
Lazard Asset Management  
Lightspeed Venture Partners  
Partech International  
SAP.IO  
Technology Crossover Ventures  
Weatherbie Capital

Investment Advisor  
Investment Advisor  
Investment Banking  
Venture Capital  
Venture Capital  
Venture Capital  
Private Equity  
Investment Advisor

Portfolio Manager / Analyst, Growth Equity  
Portfolio Manager / Analyst, International  
Client Portfolio Manager  
Partner (Consumer) x2  
Principal  
Partner  
General Partner, Portfolio Operations  
Investor

### IT/Security/Data Operations

Accela  
Barracuda Networks  
Barrick Gold  
Datawire  
eBay  
EFI (Electronics for Imaging)  
FullStory  
HelloSign (Dropbox)  
Holland & Barrett  
Oracle  
rewardStyle  
Serenova

SaaS Civic Software  
Security  
Gold Producer  
Microservices Architecture  
Online Marketplace  
Digital Imaging  
Customer Experience  
Digital Signature  
Online Retailer  
Cloud Computing  
Publishing Monetization Platform  
CCaaS Contact Center Software

SVP, Cloud Operations  
SVP, Infrastructure & Operations (CIO)  
Chief Information Security Officer  
VP Developer Advocacy  
Chief Information Officer  
Chief Information Officer  
Chief Information Security Officer  
Chief Information Security Officer  
Chief Information Officer  
Senior Director, Technology Operations  
VP, Technical Operations  
EVP, Cloud Operations

### Marketing & Product

Accela  
Affinipay  
Athenahealth  
Boomerang Commerce  
BP (British Petroleum)  
Brown Capital Management  
Capriza  
Cleanshelf  
Decisions.com  
Delivery Hero  
Dynamic Signal  
Ecovadis  
Eightfold.AI  
Enablon  
Everlane  
Evident.io  
Farmers Business Network  
GetYourGuide  
Gobble  
Homelike  
LiveRamp  
Monster Worldwide  
Navigate360  
Norwest Venture Partner  
Norwest Venture Partner  
Ocean Technologies Group  
Paint Nite  
Phillips  
Push Doctor

Civic Platform  
Payment Gateway Services  
Claim Management Service  
Price Optimization  
Energy  
Investment Advisor  
SaaS Corporate Approvals  
Expense Management  
Workflow Automation  
Online Food Delivery  
Communication Engagement  
Sustainability Programs  
Talent Intelligence  
CRM Software  
Online Retail Platform  
Continuous Compliance  
Agronomic Information Network  
Online Tours  
Food Online Marketplace  
Temporary Housing Platform  
Data Onboarding Platform  
Online Employment Solution  
Modern Safety Education & Training  
Venture Capital  
Venture Capital  
Maritime E-learning  
Painting Social Experience  
Online Global Auction  
Online Medical Platform

Chief Product Officer  
Chief Marketing Officer  
VP, Product & Analytics  
Chief Product Officer  
Chief Digital Officer  
Chief Marketing Officer  
Chief Marketing Officer  
VP, Marketing  
Chief Marketing Officer  
SVP, Product  
VP, Product  
Chief Marketing Officer  
VP, Product  
Chief Marketing Officer  
VP, Product  
VP, Product  
VP, Product  
Chief Product Officer  
Chief Marketing Officer  
VP, Product  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Chief Product Officer  
Operating Partner, Consumer Marketing  
Operating Partner, Enterprise Marketing  
Chief Product Officer  
Chief Marketing Officer  
VP, Global Digital  
Chief Product Officer

## Recent Completed Searches

Racemi  
rewardStyle  
Roofstock  
SimpliSafe  
SoundCloud  
Tinyclues  
Tinyclues  
TravelPerk  
Unison  
Verodin  
Virtana

### Operations, Services & Support

Carbon  
Craftsy  
CrowdStreet  
Flex  
Gigster  
HelloSign (Dropbox)  
Holland & Barrett  
Immersive Labs  
NetSuite  
Peakon  
RocketFuel

### Sales/Business Development

Anaconda  
Baker Hill  
Brandwatch  
ChargePoint  
Conservice  
Dynamic Yield  
Ease  
Eigen Technologies  
Enablon  
Flowserve  
Honeybee  
Immersive Labs  
InVision  
Linkfresh  
Mind Gym  
Monster Worldwide  
MyHealthTeams  
Nerdio  
Nuvation  
Omnigo  
Pavilion Data  
Rev.com  
Rhode & Schwarz  
Safeguard Cyber  
SaltStack  
Thinx  
Timico  
Tinyclues  
Wag

Cloud Migration  
Publishing Monetization Platform  
RE Marketplace  
Home Security  
Audio Platform  
Marketing Intelligence Platform  
Marketing Intelligence Platform  
Online Travel  
Fintech Home Ownership  
Cybersecurity  
AI Ops

3D Printing  
Online Learning, Craft Lessons  
CRE Marketplace  
Electronics Manufacturing Services  
On Demand Development  
Digital Signature  
Health Retailer  
Cyber Skills Assessment  
Cloud ERP  
Employee Engagement  
Programmatic Advertising

Data Analytics  
Loan Origination Software  
Social Media Monitoring and Analytics  
EV Charging Network  
Utility Management  
SaaS Marketing  
Strategic Benefits, HR & Payroll  
Natural Language Processing  
Cloud Risk Management Software  
Flow Control Products and Services  
Customer Relationship Management  
Cyber Skills Assessment  
Product Design Platform  
Enterprise Resource Planning  
Organizational Transformation  
Online Employment Solution  
Healthcare Social Network  
Cloud Hosting & Design  
Embedded System Design  
Public Safety Software  
NVMe Storage  
On Demand Services  
Crypto Security  
Digital Risk Protection  
Intelligent Automation  
Online Clothing  
Managed Services  
Marketing Campaign Intelligence  
Online Dog Walking

Chief Marketing Officer  
Chief Product Officer  
VP, Product  
VP, Product & Design  
Chief Product Officer  
Chief Marketing Officer  
VP, Marketing  
Chief Product Officer  
Chief Marketing Officer  
Chief Marketing Officer  
Chief Marketing Officer

Chief Supply Chain Officer  
SVP, Operations  
VP, Customer Success  
Chief Procurement Officer  
VP, Customer Success  
VP, Customer Success  
Chief Customer Officer  
VP, Customer Success  
EVP, Customer Success  
VP, Customer Success  
Chief Customer Officer

Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Commercial Officer  
Chief Revenue Officer  
GM, NA Sales  
Chief Revenue Officer  
VP, Sales  
SVP, Sales  
VP, Strategic Accounts & Project Sales  
VP, Sales  
Chief Revenue Officer  
VP, Sales  
VP, Sales  
Chief Commercial Officer  
Chief Commercial Officer  
VP, Partnerships  
Chief Revenue Officer  
VP, Sales  
Chief Revenue Officer  
Chief Revenue Officer  
Chief Revenue Officer  
VP, Sales  
Chief Revenue Officer  
VP, Sales  
VP, Partnerships  
Chief Revenue Officer  
VP, Sales  
Head, Business Development

